



**DLA**  
DEFENSE LOGISTICS AGENCY  
*Established 1961*



The Nation's Combat Logistics Support Agency

# DLA Clothing & Textiles Commercial Cold Weather Program

Robert Fagan, Contracting Officer  
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WARFIGHTER ALWAYS



# Program Overview

- Stop-gap Program designed around multiple Blanket Purchase Agreements (BPAs) with distributors.
- Individual Army, Air Force, Navy, and USMC Units can order up to \$250k of each group of items per quarter.
- Current BPA Holders: ADS , Darley , Unifire , TSSI
- Program currently supports all 4 branches with multiple groups of items
  - Balaclavas, Boots (Regular & Wide sizes), Gaiters, Gloves, Mittens, Trigger Finger Mittens, Socks, ECWCS layers, Hand warmers, and more.
  - Material is delivered direct to the customer and is not stocked by DLA
  - These Items are currently being successfully delivered and will support thousands of Soldiers, Airmen, Sailors, and Marines in FY 22 winter both at home and deployed around the world.

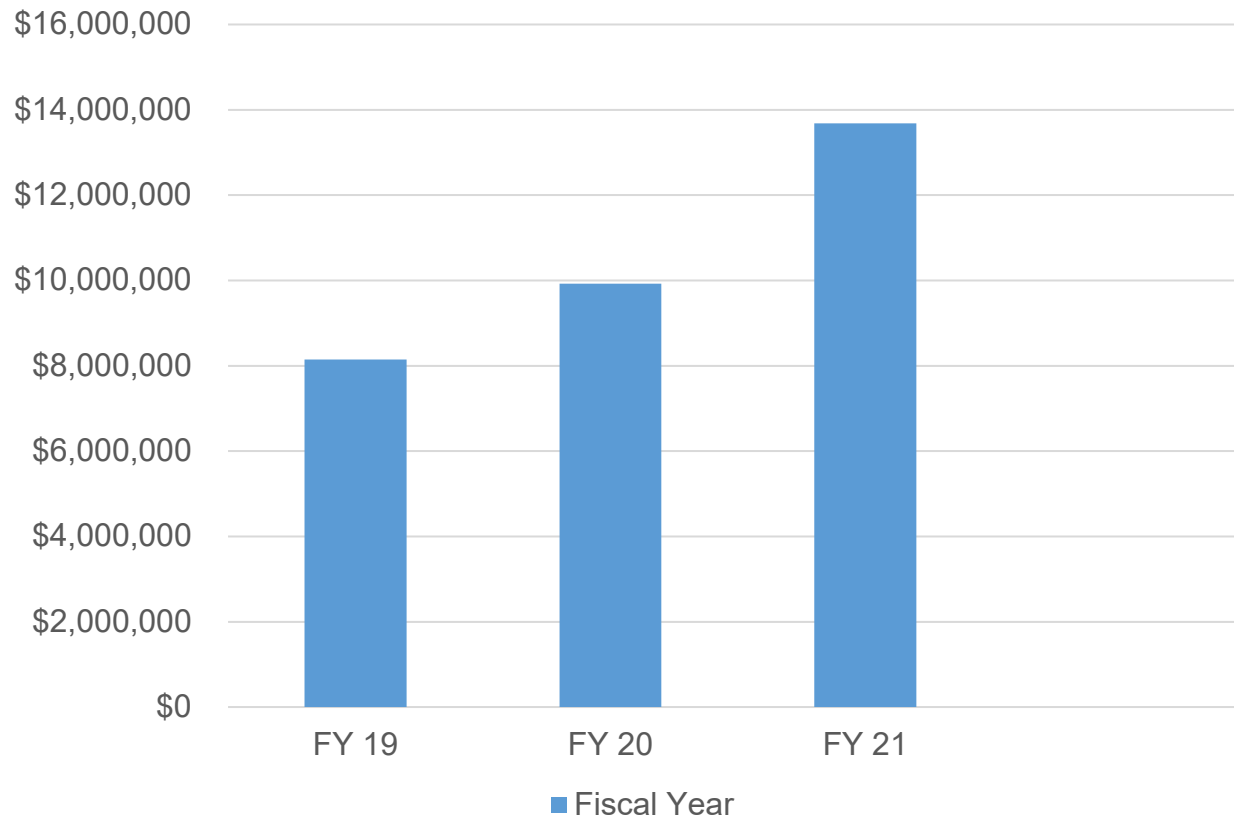


# Blanket Purchase Agreements

- Current Agreements will last until 4/17/2023.
- Distributor / OEM must be able to source a majority of items requested.
- Alternates are allowed but must be approved before they can be offered under the BPA. Current purchase requests will not be delayed for alternate approval.
- Most commercial items are assigned an NSN by size. Any alternate will be added to the NSN as an acceptable part number. Some items can only be ordered by MIPR and will be designated on the approved parts list.
- Units **CAN NOT** specifically order one brand. Unit must accept any “or equivalent item” approved under the BPA.
- Vendor must provide approved price list valid for 1 year. Vendor can adjust prices down during RFQ phase for competition purposes.



# Obligations





## Submitting Alternates

- Alternates can only be submitted to the DLA Contracting Officer through an approved BPA holder via E-mail. Product demonstration model will be requested if initial documents appear to be an acceptable alternate.
- Alternate submissions **MUST** include a product demonstration model (PDM), salient characteristics of item with picture, part number, and sizes. Any Government or Commercial testing results and a signed Certificate of Conformance for Berry Compliance .
- Additional information can be submitted at contractor's discretion. (ie. User comments, component breakdown, past performance information)
- DLA Contracting Officer, Army CMO, and Army ESA will review all alternate submissions and provide timely response on acceptance or rejection. (Typically within 30 days)



# Blanket Purchase Agreement RFQs

- All purchase requests are grouped by item and unit into lots in an excel spread sheet and sent out via E-mail.
- Vendor will receive the spreadsheet and be given 7-10 days to respond to the E-mail RFQ.
- Once all vendors respond, award of each lot will be made as soon as possible even if it is before the requested return date.
- Only BPA holders are solicited for these orders complying with the FAR Part 13 and FAR Part 6 procedures for fair opportunity. Competition is the desired result of the RFQs.
- Price and Delivery are the typical evaluation factors.





## Future Additions

- Transition to more traditional contracting Vehicle with better forecasting
- Commercial cold weather gear requested by the services that C&T does not currently supply for them under a mil-spec. DLA will work with local CMO office to verify each item requested.
- Weapon system carrying packs, water carrying systems, mountaineering equipment, Alpine Ski's
- Riot control
- Hot weather version



## Team POCs

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